



**Pennsylvania AWWA**

American Water Works Association

**PA SECTION AWWA  
71ST ANNUAL CONFERENCE & EXPO**

*THE DESIGN BUILD INSTITUTE OF  
AMERICA WILL BE JOINING US AGAIN  
THIS YEAR.*



**VENDOR INFORMATION**

**APRIL 16-18, 2019**

**HERSHEY LODGE & CONVENTION CENTER**





**Pennsylvania AWWA**  
American Water Works Association

71<sup>st</sup> ANNUAL CONFERENCE AND EXHIBITION  
April 16-18, 2019  
Hershey Lodge and Convention Center, Hershey, PA

Dear Vendor:

On behalf of the Pennsylvania Section American Water Works Association, I would like to cordially invite you to our 71st Annual Conference being held April 16-18, 2019 at the Hershey Lodge and Convention Center, Hershey, PA.

The Design-Build Institute of America (DBIA) group will be joining our Annual Conference again this year.

The conference committee has done another superb job to meet the needs of our vendors. Below are a few of the vendor-focused events:

- Early Bird pricing opportunities available until January 18, 2019
- Golf Outing at the Deer Valley Golf Course, Hummelstown, PA - Tuesday
- Meet and Greet Social at the -Tuesday evening
- Tour of SUEZ Water Plants / Wednesday morning
- Young Professionals Poster Contest – Wednesday
- Operator & Technical Sessions held near the Exhibit Hall - both days
- Tank Building & Hydrant Hysteria Contest in the Exhibit Hall – Wednesday
- Water Taste Test in the Exhibit Hall - both days
- Exhibit Hall Showcase and Reception - Wednesday evening
- DBIA Social Event at - Your Place Restaurant – Wednesday evening
- Breaks with Raffles and Monopoly Game in the Exhibit Hall - both days
- Breakfast and Lunch in the Exhibit Hall - Thursday
- Water for People Silent Auction in Exhibit Hall - both days

Enclosed you will find the 2019 conference exhibitor packet. If you have not already done so, there is still time to get in on the Early Bird reduced rates. After January 18, 2019, the vendor booth rate will increase. Act now to be a part of an exciting opportunity to network with hundreds of colleagues in the water industry as we celebrate our 71<sup>st</sup> Annual Conference.

If you have any questions or would like further information, please contact the PA Section Office at 717-774-8870 or email Patricia Chila ([pchila@paawwa.org](mailto:pchila@paawwa.org)). Information can also be found on our website at: [paawwa.org](http://paawwa.org).

Sincerely,

Chair – PA-AWWA  
PA -AWWA



## ATTENTION VENDORS EARLY BIRD SPECIAL

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**RESERVE YOUR BOOTH SPACE TODAY**  
for the  
**PA-AWWA 71st ANNUAL CONFERENCE**

**April 16-18, 2019**

**Hershey Lodge and Convention Center  
Hershey, PA**

To guarantee this rate, fill out this reservation form and return it to the Section office

**By January 18, 2019**

**NAME:** \_\_\_\_\_ **AWWA OR DBIA MEMBER#** \_\_\_\_\_

**COMPANY:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY/STATE/ZIP:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**Booth Rates = • AWWA OR DBIA MEMBER \$900 • NON-MEMBER \$1,000**

\*Note: This is a **reservation form only**; this **will not register** you for a booth. A registration form must be submitted along with payment in order for the registration to be completed.

\*\*Note: **Payment will be due after January 1, 2019**

**RETURN THE FORM VIA:**

- 1. FAX TO PA-AWWA (717) 774-0288**
- 2. MAIL TO PA-AWWA, P.O. BOX D, NEW CUMBERLAND, PA 17070**

*If you have any questions, please call the Section office (717) 774-8870*

**[www.paawwa.org](http://www.paawwa.org)**

**REGISTRATION FORM - April 16, 2019**

**To Sign Up :**

Send the completed form below to the PA-AWWA office along with your conference registration form and payment.

Name: \_\_\_\_\_

Company & Address : \_\_\_\_\_

ZIP \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Deer Valley Golf Course**

101 Stoudt Road  
Hummelstown, PA 17036  
(717)583-4653

For directions, go to [www.paawwa.org](http://www.paawwa.org)

List Foursome Names below. If you do not have a foursome, you will be assigned to a group at the tournament.

1. Self or: \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

Payment included for (please circle)

1 2 3 4 golfers \$ \_\_\_\_\_

**MAKE CHECKS PAYABLE TO:  
PA-SECTION AWWA**

- PERSONAL CHECK
- COMPANY CHECK
- AMERICAN EXPRESS
- VISA
- MASTERCARD

**FAX:**  
(717)774-0288



**Contact: Tim Trout**  
(215)353-3111  
**Or Don Hershey**  
(717) 774-8870

**TUESDAY, April 16, 2019**  
**10:00 AM Shotgun Start**

Four Person Scramble,

Includes: Golf Cart, Lunch & Beverage

**DEER VALLEY GOLF COURSE**

COST: \$340.00 PER FOURSOME

\$ 90.00 PER GOLFER

(cost savings of \$20.00)

**TEE BOX SPONSORSHIPS**

Have your organization name displayed at the golf course.

Recognition will be given in the *Water News Source* Newsletter and the PA AWWA Website

- EAGLE SPONSOR \$200**  
Organization Name displayed on a "Tee Box" OR as Sponsor of the "Longest Drive" or "Closest to Pin" Contests & Common Sign at golf course

*Eagle Sponsors*, Please Circle One:

**Tee Box   Longest Drive   Closest to Pin**

- BIRDIE SPONSOR \$100**  
Organization Name displayed on a **Common Sign** at the golf course

**Company Name:**  
(as it should appear) \_\_\_\_\_

**HOTEL INFORMATION**  
**Reserve your room now at the**  
**Hershey Lodge & Convention Center**

**325 University Drive, Hershey, PA 17033**

**A block of rooms is being held until March 26, 2019**

**2 Double Beds or 1 King - \$192.00 (taxes not included)**

**The Room Rate includes:**

- **Hershey's Water Works & Arcade – 30,000 square foot indoor pool complex**
- **Outdoor Pool**
- **Miniature Golf Course**
- **Fitness Center**
- **Complimentary Ticket to the Hershey Gardens**
- **Complimentary Ticket to the Hershey Story Museum**

**Call – (717) 533-3311 or 1 (800) 437-7439**

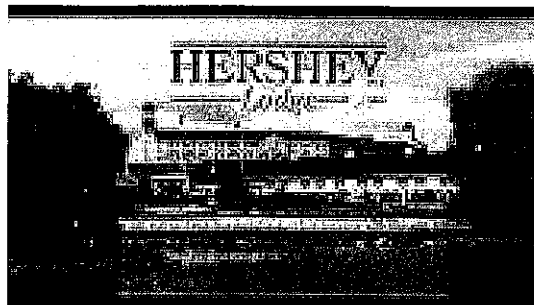
**Mention the PA-AWWA Room Block**

**Check in time: 4:00 pm**

**Check out time: 11:00 am**

***Note: Rooms assigned on a first come first serve basis***

***Plenty of free parking for all attendees.***



**2019 PA-AWWA TENTATIVE CONFERENCE SCHEDULE - HERSHEY CONVENTION CENTER**

TIME	TUESDAY - APRIL 16	LOCATION
10:00 AM - 5:00 PM	Annual Golf Outing at Deer Valley Golf Course	Deer Valley Golf Course
6:00 PM to 8:00 PM	Meet and Greet Social Gathering at the Hershey Lodge	Cocoa Suites 3 & 4
TIME	WEDNESDAY, APRIL 17	LOCATION
7:00 AM - 5:00 PM	Conference Registration	Great Lobby
7:00 AM - 12:00 Noon	DBIA Sponsored Tour of the SUEZ Water Plant	Hummelstown, PA
8:00 AM - 9:00 AM	Operator's Breakfast - for those signed up for the morning sessions, enjoy a continental breakfast before class begins. Setup in the back of each Session Room.	Magnolia A & D
8:30 AM - 5:00 PM	Full Day Operator's Session - earn up to 9.5 PA DEP Contact Hours	
	8:30 AM - 12:00 Noon - Operator Hydraulics - Dealing with Those Unusual Days Dr. Thomas Walski (Bently Systems) 2.5 PA DEP Contact Hours (water)	Magnolia A Confection Hall Level
	8:30 AM - 12:00 Noon - Method 334.0 Workshop - Joe Matucci & Sheryl Martin (DEP) PA DEP Contact Hours (water) 3.0	Magnolia D Confection Hall Level
	12:30 PM - 5:00 PM - Cyber Security in the Water Sector - Bob Daly, EMA, Inc. 4.0 PA DEP Contact Hours (pending DEP approval for water & wastewater)	Magnolia A Confection Hall Level
	1:00 PM - 4:30 PM The Valve Workshop - Muller Company & Ferguson Water - 3.0 PA DEP Contact Hours	Magnolia D Confection Hall Level
9:00 AM - 11:30 AM	Opening Session & Keynote Speaker - Vai Sikahema played football for the St. Louis Cardinals and the Philadelphia Eagles and is currently the morning news anchor for NBC10 News Today. The AWWA Representative, Dr. Joe Jacangelo, International Council Chair (2017-2020) for American Water Works Association, will provide the Opening Session Comments.	Magnolia B & C Confection Hall Level
10:00 AM - 1:00 PM	Exhibit Hall Set Up	Blue and White Rooms
11:30 AM - 1:00 PM	Business Luncheon & Awards Presentations	Empire A,B,C&D Confection Hall Level
1:30 PM - 4:15 PM	Technical Sessions - 2 Separate Rooms (1 PA DEP Contact Hour)	Magnolia B & C Confection Hall Level
1:00 PM	Exhibit Hall Opening	Blue and White Room
1:00 PM - 7:00 PM	Silent Auction and Fresh Ideas Poster Contest and Monopoly Game	Blue and White Room
3:00 PM - 4:30 PM	PA-Section Committee Open House/PA-AWWA PFSW Mixer	Crystal A - Confection Hall Level
3:00 PM - 4:30 PM	BREAK	Blue and White Room
3:00 PM - 7:00 PM	Water Taste Test is from 3 PM to 6 PM/Celebrity Panel Taste Test is from 6:15 PM to 7:00 PM	Blue and White Room
6:15 to 7:00 PM	Celebrity Panel of Judges determine Best Tasting Water & Winner goes to ACE 17 to compete	Blue and White Room
4:30 PM - 7:00 PM	Hydrant Hysteria Contest (4:30 PM to 5:30 PM) & Tank Building Contest (5:30 PM to 6:30 PM)	Blue and White Room
5:00 PM - 7:00 PM	Exhibit Hall Networking Event - visit with representatives from the water industry's leading companies. Participate in the Vendor Drawing and the Monopoly Game and you could win a fabulous prize! Take part in the Water for People Silent Auction and get a great deal for a great cause! <i>Appetizers, beer and wine will be served.</i>	Blue and White Rooms
6:30 PM & 6:30 PM	Vendor Drawings - Exhibit Hall	Blue and White Room
7:00 PM	DBIA Sponsored Event at YOUR PLACE RESTAURANT near Hershey Lodge. Must get wristband from DBIA Booth.	Your Place Restaurant
TIME	THURSDAY, APRIL 18	LOCATION
7:00 AM - 1:00 PM	Conference Registration	Great Lobby
7:00 AM - 8:30 AM	Exhibit Hall Breakfast - come start your day with an outstanding breakfast buffet before attending the day's training sessions.	Blue and White Room
7:00 AM	Exhibit Hall Opens	Blue and White Room
8:00 AM - 11:30 AM	Design-Build Institute of America Sessions Track 1 and Track 2	Empire A & B Confection Hall Level
8:00 AM - 11:30 AM	PA-AWWA Technical Sessions Track 1 and Track 2	Empire C & D Confection Hall Level
8:00 AM Noon - 1:30 PM	Water For People Silent Auction and Monopoly Game	Blue and White Room
8:30 AM - 12:00 Noon	Harmful Algae Blooms: Overview, Case Studies & Tabletop Exercises - approved for 5 DEP Contact Hours - Water	Wild Rose B
9:00 AM - 11:30 AM	Water Utility Council Committee Meeting	Wild Rose A
10:00 AM - 10:30 AM	Morning Exhibit Hall Break/Vendor Raffle Drawings/Monopoly Game	Blue and White Room
12:00 Noon - 1:30 PM	Exhibit Hall Lunch - enjoy an appetizing lunch and stop by and visit the many exhibitors displaying their products and services.	Blue and White Room
12:00 Noon - 1:30 PM	Networking Lunch - Diversity, Membership, and YP Committees invite their members to meet peers, share ideas, and learn how to get involved in AWWA!	Blue and White Room
12:00 Noon - 5:00 PM	Registration and Operator Certification Testing	Magnolia A,B,C & D Confection Hall Level
1:30 PM - 4:15 PM	Design-Build Institute of America Sessions Track 1 and Track 2	Empire A & B Confection Hall Level
1:30 PM - 4:15 PM	PA-AWWA Technical Sessions Track 1 and Track 2	Empire C & D Confection Hall Level
1:00 PM - 3:30 PM	Harmful Algae Blooms: Overview, Case Studies & Tabletop Exercises - approved for 5 DEP Contact Hours - Water	Wild Rose B
2:00 PM	Exhibit Hall Teardown	Blue and White Room
2:30 PM	Afternoon Break / Ipod Giveaway	Confection Hall Level
5:00 PM - 6:00 PM	Board Meeting	Crystal A Confection Hall Level
6:00 PM - 8:00 PM	Board Meeting Dinner	Crystal A Confection Hall Level

**EXHIBITOR SPACE RESERVATION FORM – 2019 PA-Section  
AWWA 71st Annual Conference- Hershey Lodge & Convention Center**

**IMPORTANT INFORMATION**

1. Please print clearly and complete all information.
2. The deadline for exhibit space reservation and payment is **March 29, 2019**
3. Exhibit space cancellations will be accepted until **March 29, 2019**. Refunds will be given, less a 25% administration fee. After **March 29, 2019**, there will be no refunds for cancelled booths or additional Exhibitor(s).

**3 EASY WAYS TO REGISTER**

**Complete form, include payment, and...**

1. MAIL - PA Section AWWA, P.O. Box D, New Cumberland, PA 17070
2. FAX - (717) 774-0288
3. ONLINE – Visit [www.paawwa.org](http://www.paawwa.org) or EMAIL completed form to [pchila@paawwa.org](mailto:pchila@paawwa.org)

Any questions??? Contact Patricia Chila at (717) 774-8870 or email: [pchila@paawwa.org](mailto:pchila@paawwa.org)

**BOOTH INFORMATION**

The following Products/Services will be displayed in our booth: \_\_\_\_\_  
**Exhibitor Service Kit: Including Electric, Internet, Drayage Forms, etc. can be found on our website:**  
[paawwa.org](http://paawwa.org)

**Booths that are 8' deep x 10' wide, draped 8' high back wall and 3' high side dividers. Each booth will be provided one 7"x 44" exhibitor identification sign, one 6' topped and skirted table, one wastebasket, two chairs and 1 ID Sign.**

**EXHIBITOR INFORMATION**

Exhibitor registration fee includes two (2) full conference registrations. All other attendees must register individually. Badges will be checked at the door.

COMPANY NAME (as it will appear in conference publications) \_\_\_\_\_

MAILING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

EMAIL \_\_\_\_\_ PHONE \_\_\_\_\_ FAX \_\_\_\_\_

NAME OF PERSON ATTENDING CONFERENCE \_\_\_\_\_ TITLE \_\_\_\_\_

NAME OF PERSON ATTENDING CONFERENCE \_\_\_\_\_ TITLE \_\_\_\_\_

CONTACT PERSON (if different from person attending conference) \_\_\_\_\_

**BOOTH RATE PER 8'X10' – (6' TABLE) \*Includes Two (2) Full Conference Registrations**

<p><b>AWWA/DBIA Member Exhibitor Fee:</b>                  (on or before January 18, 2019)                  \$900 x _____ = \$ _____                  (# Booths)                  AWWA Member # _____                  (after January 18, 2019)                  \$1,000 x _____ = \$ _____</p>	<p><b>Non-Member Exhibitor Fee:</b>                  (on or before January 18, 2019)                  \$1,000 x _____ = \$ _____                  (# Booths)                  (after January 18, 2019)                  \$1,150 x _____ = \$ _____                  (# Booths)</p>	<p align="center"><b>*SPECIAL EVENT FEES ON NEXT PAGE.</b></p> <div style="border: 1px solid black; padding: 5px;"> <p><b>A. Total Exhibitor Fee:</b>                      \$ _____</p> </div>
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**B. GUEST REGISTRATION**

**Student/Guest Fee: \$ 50.00 \_\_\_\_\_ (Guest fee is for Spouse Registration)**

*\*There is no registration fee for children 12 and under.*

**B. Total Guest Fee: \$ \_\_\_\_\_**

# EXHIBITOR SPACE RESERVATION FORM (CONTINUED)

## C. ADDITIONAL ATTENDEE RATE FOR 3 OR MORE

AWWA/DBIA Member Full Conf. Rate - \$265.00 per person Non-Member Full Conf. Rate - \$325.00 per person

\$ 265.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ \$ 325.00 x \_\_\_\_\_ = \$ \_\_\_\_\_

AWWA/DBIA Member One-Day Rate - \$140.00 per person Non-Member One-Day Rate - \$165.00 per person

\$ 140.00 x \_\_\_\_\_ = \$ \_\_\_\_\_ \$ 165.00 x \_\_\_\_\_ = \$ \_\_\_\_\_

Please indicate the day attending: Wednesday, May 9 \_\_\_\_\_ Thursday, May 10 \_\_\_\_\_

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

EMAIL \_\_\_\_\_ AWWA /DBIA MEMBER# \_\_\_\_\_

\*An additional \$25.00 will be added for those registering at the door.

\* For additional attendees – Copy Form and Attach.

C. Total Individual Registration Fee:

\$ \_\_\_\_\_

## D. SPECIAL EVENT FEES – INDICATE # ATTENDING EACH EVENT

**Tuesday, April 16, 2019**

\*Golf Tournament at

Per Individual Golfer

\$ 95.00 x \_\_\_\_\_ = \$ \_\_\_\_\_

Foursome \$360.00 (Save \$20)

\$360.00 x \_\_\_\_\_ = \$ \_\_\_\_\_

(Includes Green Fees, Golf Cart, Lunch & Beverages )

*For Golf Sponsorship Opportunities, see the Golf Flyer*

**Tuesday Evening Event**

\*Meet and Greet for all conference attendees will be held in the Cocoa Suite 3 & 4 from 6 pm to 8 pm. Free to all paying attendees.

**Wednesday, April 17, 2019**

\*Business Luncheon (PA Section) \$ 50.00 x \_\_\_\_\_ = \$ \_\_\_\_\_

\*DBIA's Social Event – Your Place Restaurant – wrist bands required

D. Total Special Events Fee: \$ \_\_\_\_\_

## E. ANNUAL CONFERENCE SPONSORSHIP

If you would like to sponsor an event during the annual conference, you may include your contribution with your exhibitor fees. Please complete the attached sponsorship form and indicate the amount on this form.

We are enclosing our sponsorship of \$ \_\_\_\_\_.

E. Total Sponsorship Fee:

\$ \_\_\_\_\_

## PAYMENT INFORMATION

LINE A \$ \_\_\_\_\_

LINE B \$ \_\_\_\_\_

LINE C \$ \_\_\_\_\_

LINE D \$ \_\_\_\_\_

LINE E \$ \_\_\_\_\_

Total Enclosed \$ \_\_\_\_\_

MAKE CHECK PAYABLE TO: PA SECTION AWWA

American Express  VISA  MasterCard

Personal Check  Company Check

Credit Card # \_\_\_\_\_

Exp. \_\_\_\_\_ Signature \_\_\_\_\_







**Pennsylvania AWWA**

American Water Works Association

**2019 PA SECTION AWWA  
71<sup>ST</sup> ANNUAL CONFERENCE**

*April 16 – 18, 2019  
Hershey Lodge & Convention Center*

**SPONSORSHIP LEVELS - 2019**

**PLATINUM - \$5,000**

Reserved Exhibit Space - Size Determined by Availability  
OR  
Three Complimentary Conference Registrations  
AND  
½-Page Advertisement in Conference Program  
Organization Name Displayed on Banner at Event Sponsored

**GOLD - \$2,500**

Two Complimentary Conference Registrations  
¼-Page Advertisement in Conference Program  
Organization Name Displayed on Banner at Event Sponsored

**SILVER - \$1,200**

One Complimentary Conference Registration  
Business-Card-Size Advertisement in Conference Program  
Organization Name Displayed on Banner at Event Sponsored

**BRONZE - \$600**

Organization Name Displayed on Banner at Event Sponsored  
Recognition in Conference Program

**GENERAL CONFERENCE PROGRAM SPONSOR - \$300**

Recognition in Conference Program

SEE BACK 